



SHERWIN-WILLIAMS®

FINISHING SOLUTIONS for
WOOD CONTRACT FURNITURE

Services, Systems & Support

With A Focus On Who

We understand that finishing decisions for those in the wood contract furniture industry have become more complex. Performance expectations are higher, aesthetic demands are greater, and concern for the environment is increasingly driving manufacturing choices.

Sherwin-Williams has long had a commitment to the wood contract furniture industry, helping finishers navigate and succeed in this evolving landscape with technologies and industry-leading service and support. We continue to develop our dedication to this market, adding Becker Acroma® and Sayerlack® to our corporate brand portfolio, expanding our offering of environmentally-preferable technologies, and increasing our technical support resources.



TECHNOLOGY SOLUTIONS

With finishing solutions spanning the Sherwin-Williams, Becker Acroma, and Sayerlack brands, we provide an industry-leading offering of technologies that will meet any finishing process, performance requirement, regulatory benchmark, or aesthetic aspiration. Technologies as diverse as UV coatings, polyurethanes, polyesters, waterborne lacquers, 2K waterborne systems, catalyzed lacquers, conversion varnishes, and formaldehyde free catalyzed finishes provide the complete range of options for contract wood finishers and their customers. And our extensive offering of fillers, dyes, pigmented stains, toners, and sealers in both standard and custom colors provide the flexibility needed to achieve any aesthetic. We also offer contract finishers the benefit of additional anti-microbial protection by offering Microban® technology in selected coatings.

IAQ, PERFORMANCE & COMPLIANCE

Sherwin-Williams has the technologies needed to meet the varied regulatory, environmental and indoor air quality compliance requirements faced by the contract wood furniture industry. This includes wood finishing systems that meet LEED and GSA requirements for IAQ, while also providing the high performance, physical properties, and flawless aesthetics your customers expect.

We have an extensive offering of coatings that meet the requirements of the many environmental certification and eco-label programs, including ANSI/BIFMA X7.1-2011 and others key to the contract furnishings industry. We also have coatings that are capable of meeting the requirements of SEFA for laboratory furniture. Regardless of your IAQ, environmental, or performance needs, Sherwin-Williams has unique solutions built around the needs of contract wood finishers.

What Matters Most



SUSTAINABILITY

Sustainability is a multi-faceted and ever-evolving commitment. Sherwin-Williams is driven to develop cost-effective, environmentally-preferable finishing options for contract finishers that enhance the application, appearance, and performance properties for more efficient production and longer-lasting products.

Acting to protect the environment as well as the safety and health of our customers, employees, and communities, we have several corporate initiatives that act as a framework for our actions. Our Environmental Management System (EMS), internal EcoVision sustainability program, and our EcoMet sustainability metrics database provide the foundation of our sustainability efforts and guide decision making across our organization. As a part of your supply chain, Sherwin-Williams can similarly help support your sustainability efforts. For more information on our corporate sustainability efforts and reporting, visit www.sherwin-williams.com/csr.

TECHNICAL EXPERTISE

Transitioning to a new finish supplier requires a solid plan and the resources to deliver on that plan. Our field technical representatives and laboratory technical staff know what it takes to meet your timeline and deliver results. Together, we'll establish the timing and deliverables for the transition, and test your products and processes on production-scale flat-line equipment in our application centers so that you'll feel confident before making any changes. We'll then familiarize your staff with our products and people, providing training so that the transition is seamless. This level of support doesn't end after the transition, as our sales and technical representatives will work with you to establish an on-going service plan that meets your specific needs.



Combining the breadth of a global company with the familiarity of a trusted local partner, Sherwin-Williams provides solutions tailored to the specific needs of contract wood furnishings finishers.

APPLICATION CENTERS

With a global network of state-of-the-art Application Centers, finishers benefit from the ability to trial new products and processes in a production-ready environment without sacrificing efficiency or

timelines. Our two centers in North America, located in the greater Louisville KY and Toronto ON areas, conveniently enable our technical representatives to work with wood contract finishers to build and customize finishing solutions.

DESIGN ENGINEERING

Sherwin-Williams offers our in-house engineering services and expertise to qualified customers. Engineering assistance is available across a range of manufacturing process problems, such as process and productivity improvement, dirt analysis, VOC reduction, equipment installation, and line audits to identify opportunities for improvement or energy reduction.

CONSISTENT QUALITY

Our manufacturing plants have quality systems in place to insure that the coatings you select always meet our high standards and yours. Sherwin-Williams was the first paint company in North America to be registered to ISO 9000 nearly 20 years ago, with an established mindset of continual improvement in our laboratories and factories in the years since. Many of our facilities are now registered to ISO 14001, and we continue to improve our processes and product quality with our customers in mind.

COLOR AND DESIGN STYLING

The Sherwin-Williams Global Color and Design Center is at the forefront of color and design trends, and was built to meet the specific creative needs of the product finishing industry. Our stylists will work in collaboration with your designers to analyze and forecast color trends, develop new colors and finish aesthetics, and create custom color marketing tools. Working with your technical representatives, they'll also make the implementation of new colors and finishes on your production line hassle-free.

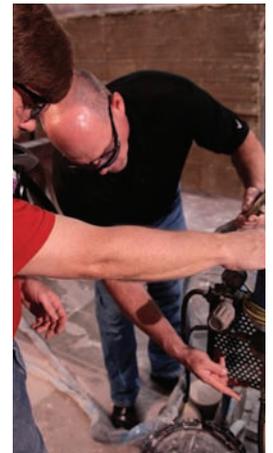
THE SHERWIN-WILLIAMS FAMILY OF WOOD FINISHING BRANDS:



YOUR SOLUTIONS PARTNER

Sherwin-Williams is your finishing solutions partner for contract furniture. When our team sits down with yours to talk about coatings, we will talk about performance and certified green. But the conversation will also be about your goals for process and productivity improvements. We want to deliver better results out of our can of paint, and work with you to deliver better results out of your entire finishing operation. Whether you finish wood, metal, or plastics, we have the coatings, colors, engineering, technical service, and compliance expertise to collaborate on your solution.

With the largest distribution network in North America and growing operations around the world, Sherwin-Williams has the resources of a global company with the benefits of dedicated local service and support. Contact your Sherwin-Williams representative or call 1-800-524-5979 to start a dialog about how Sherwin-Williams can bring a total finishing solution to your table.



FOR A BETTER FINISH. ASK SHERWIN-WILLIAMS.™

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